

Winter 2011

“The move to Microsoft Dynamics AX with Syscom was definitely the right decision. Syscom’s experience in the Manufacturing sector and business process optimisation techniques has been invaluable, enabling us to streamline our business. Their patience & understanding when training our staff was also important to us”.

Chris Bourne-Hallett, Managing Director of Alexander Comley Ltd



Syscom PLC Achieves ISO 9001 Accreditation

To further demonstrate our industry process and management systems, Syscom has been assessed and approved by Interface NRM Limited and has achieved the ISO 9001 accreditation for our software Systems, Training and Support Services.

Financial Director, Chris Brentnall said, *“Syscom has always produced software that complies with recognised industry standards. Achieving the ISO 9001 further demonstrates Syscom’s commitment to its customers”.* The award involved exploring each and every process and formerly documenting them. Some improvements were made as a direct result of this procedure.

“Our ISO 9001 Quality Management system is utilized for all company processes, everywhere, every time, without exception”.



Partnership achieves growth for two West Midlands Companies

Alexander Comley Ltd

was established in 1920 and subsequently became one of the pioneers of stainless steel manufacturing. Today it is a leading British-based company, located in the West Midlands. The company specialises in the manufacture of customised, high integrity flanges and pipe fittings in stainless steel, duplex and high-nickel allows. The company supplies many blue chip customers in the oil and gas, defence and marine, petrochemical, power generation and process plant sectors; and has a reputation for providing high quality products with a wide spectrum of high tech equipment and service with short timeframes.

Key to their continued success and growth, with over a years worth of history in their system and after one of the fastest UK implementations—6 weeks, is their new business management solution, Microsoft Dynamics AX, implemented by Syscom PLC, a Microsoft Gold ERP Partner. The comprehensive solution has enabled Alexander Comley to significantly improve business intelligence, increase

efficiency and enhance company-wide collaboration. They currently have a very strong order book that has increased by over 20% since they started to use the software.

The Company

Alexander Comley decided to review the software market for an integrated ERP system with the functionality and flexibility to support its growth as their old system, Multisoft was unsupported and inflexible. It was vital that their new system encompassed the entire organisation for efficient sharing of information and to minimise duplication of efforts.

The Software

Alexander Comley’s new ERP software needed to support it’s growing business now and into the future. *“We can now easily extract and analyse real-time data and information from across the organisation using Dynamics AX”*,

said Chris Bourne-Hallett, Managing Director of Alexander Comley. *“It helps me keep on top of the business in general on a daily basis and provides me with fantastic visibility. The increase in efficiency and improvements in company-wide collaboration are excellent”.*

“For us it was absolutely the right time to invest in software that will provide a foundation for growth”, said Chris. *“Our continuous investment in technology to support our experienced workforce, alongside our understanding of customers’ requirements, allows us to continue providing market leading turnaround times and helps differentiate us from our competitors. We are well positioned to meet the upturn in the economic recovery”.*



www.alexandercomley.co.uk

01384 344 244

www.syscom.plc.uk

 **Microsoft Partner**
 Gold Enterprise Resource Planning
 Silver Server Platform
 Silver Desktop
 Silver Independent Software Vendor (ISV)
 Silver Midmarket Solution Provider

Astrosport Team up with Syscom



Astrosport Ltd, Nottingham, a specialist sports surfacing company, supplying and installing a wide range of synthetic sports and recreational surfacing, has selected to team up with Syscom PLC, to install and configure their first Microsoft Small Business Server (SBS), with on-going support & 24/7 remote monitoring services and maintenance.

They now look forward to being able to benefit from all the advantages that a Small Business Server and network provides.

Ten top benefits of a Microsoft Small Business Server

- Centralised Email—a world class messaging platform
- Anti-spam functionality
- Push mail—no separate server needed
- Sharing mail folders—view and share calendars among colleagues & schedule meetings
- Remote web workplace—connect to your computer at work, read company email and use your company's internal website
- Company intranet—post announcements, pictures, company handbook, employee forms
- Virtual team solutions—secure collaborative space for virtual teams
- File and print server—share files, printers, internet access
- Network fax solution—send faxes from any PC on the network
- Document management system—share documents and track version history.

www.astroport.co.uk

New Microsoft Competency Programme

On 1st October this year, Microsoft changed the certification programme for it's Partners. Syscom regularly achieve and maintain strict quality and experience standards with Microsoft and is pleased to announce that staff have passed a series of competency based examinations during 2011 to achieve the competencies listed in the new Microsoft logo displayed here:

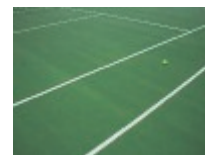


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For your FREE IT review call

Valerie Smith on 01384 344244



The new IT infrastructure will help to streamline our day to day internal activities and our newly employed Office Manager will be able to work in partnership with Daniel and his team to perform their duties knowing that Syscom are taking care of our IT. Astrosport Ltd is now looking forward to being able to predict its IT costs and will have peace of mind, knowing that Syscom is there to solve any issues quickly and professionally at no additional cost to the business. **Carl Whelan, Commercial Director, Astrosport Ltd**



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